



On behalf of our Partner, a Global Player of the Telecommunication Business, we are looking for an

SENIOR CONTENT DELIVERY AND ONLINE MEDIA SPECIALIST

Responsibilities:

- sales of Content Delivery Network (CDN) and future content related on-line products across CEE & Med region (including Switzerland, Italy, Israel, Turkey and CIS)
- responsibility for results (revenue, contract value, number of signed deals) related to the above products in CEE & Med
- direct sales engagements across the region
- advising/consulting local sales managers (that are already familiar with the new content related product portfolio to limited extent)
- reports to Head of Region CEE & Med

Requirements:

- sales oriented person (ideally with solid sales background & proven track record)
- good understanding of Content Delivery Networks (CDN) and Online media
- good networks to online content providers and media
- willing to travel
- ideally based in Budapest
- fluent English (Hungarian and German are a significant advantage, but no requirement)



Humán Erőforrás Tanácsadás • Szervezettefejlesztés

If you feel motivated to work in a fast growing and developing professional environment, send your application in English to izabella.reman@workshop-hr.com with the reference CDN_707 by 15th of June 2010.

Contact: Rémán Izabella, senior consultant, +36 1 322 8457



workshop Humán Személyzeti Tanácsadó és Szervezettefejlesztő Kft.

www.workshop-hr.com

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